

DECISIVE LEADERSHIP: USING CREATIVITY, EXPERIMENTATION, AND DATA IN DECISION MAKING

Overview

Today's leaders face increasing pressure to make decisions more often and more quickly than ever before. These decisions – reached within stressful environments – can carry serious consequences. To make tough choices, you may sometimes need to operate outside your decision-making comfort zone. You must be able to differentiate between decision types, and apply situation ally-appropriate methods and tools. Expert decision-makers also build capacity by making a practice of capturing and sharing learning from key decisions.

This program will help you make better decisions with real buy-in, enabling implementation and results. Gain new perspectives on the decision challenges you face in your leadership role and discover how to build broader decision-making skills for yourself and across the organization. Walk away able to make a thorough and multi-faceted analysis of critical decisions to build solutions that rest on solid foundations.

Who Should Attend

Managers and leaders who want to increase their confidence, competence, and capability as decision makers

Benefits & outcomes

- Identify critical factors in making solid decisions
- Tap into creative and experimental approaches to enhance the quality of your decisions
- Assess your decision-making preferences, and identify traps and biases to which you may be prone
- Apply tools to analyze, conceptualize, and gain hands-on insight into decisions you are facing right now

Program Curriculum

Module 1: Managerial Decision Making

- The content of managerial decisions
- Decisions I face
- Managerial decisions
- Decision matrix

Module 2: Acting Decisively

- ACT™ decision making model components
- The analytical decision-making process
- Maximizer or satisficer
- Visualize, verbalize, articulate and connect
- Emotional content in decision making
- Trial and error in decision making
- Experimentation in action
- Prototyping and decision making
- Balancing risk and experimentation
- Traps and biases in decision making
- Dealing with competing demands

Module 4: Decision-Making Culture

- Tips for managing and improving a decision-making culture
- Assessing your team
- Preventing groupthink
- Factors in ethically irresponsible group decision making
- Organizational decision making
- Tracking a decision
- Tips for selling ideas
- Maintaining balance in the midst of chaos

Linkage Training Programs are approved by the following organizations

